



Cleveland Metroparks®

# FIND YOUR PATH

## Financial Performance

as of March 31, 2022

# Cleveland Metroparks

	Actual Mar '21	Actual Mar '22	Fav (Unfav)	Actual YTD Mar '21	Actual YTD Mar '22	Fav (Unfav)
<b>Revenue:</b>						
Property Tax	5,214,789	6,677,038	1,462,249	37,538,789	39,288,038	1,749,249
Local Gov/Grants/Gifts	994,800	533,775	(461,025)	3,214,789	2,068,871	(1,145,918)
Charges for Services	1,697,495	1,228,685	(468,810)	3,140,440	4,064,894	924,454
Self-Funded	743,979	726,757	(17,222)	1,860,573	2,196,163	335,590
Interest, Fines, Other	<u>11,419</u>	<u>14,527</u>	<u>3,108</u>	<u>86,191</u>	<u>217,815</u>	<u>131,624</u>
<b>Total Revenue</b>	<b>8,662,482</b>	<b>9,180,782</b>	<b>518,300</b>	<b>45,840,782</b>	<b>47,835,781</b>	<b>1,994,999</b>
<b>OpEx:</b>						
Salaries and Benefits	4,449,201	4,887,563	(438,362)	13,346,233	14,929,423	(1,583,190)
Contractual Services	266,690	375,363	(108,673)	1,359,432	1,971,910	(612,478)
Operations	1,676,763	1,928,530	(251,767)	3,641,838	4,310,955	(669,117)
Self-Funded Exp	<u>571,117</u>	<u>525,702</u>	<u>45,415</u>	<u>1,759,000</u>	<u>1,587,177</u>	<u>171,823</u>
<b>Total OpEx</b>	<b>6,963,771</b>	<b>7,717,158</b>	<b>(753,387)</b>	<b>20,106,503</b>	<b>22,799,465</b>	<b>(2,692,962)</b>
<b>Op Surplus/(Subsidy)</b>	<b>1,698,711</b>	<b>1,463,624</b>	<b>(235,087)</b>	<b>25,734,279</b>	<b>25,036,316</b>	<b>(697,963)</b>
<b>CapEx:</b>						
Capital Labor	10,717	34,187	(23,470)	197,027	156,732	40,295
Construction Expenses	593,106	702,742	(109,636)	4,995,111	3,015,120	1,979,991
Capital Equipment	96,566	178,090	(81,524)	510,050	468,050	42,000
Land Acquisition	27,926	10,546	17,380	656,769	508,397	148,372
Capital Animal Costs	<u>743</u>	<u>37</u>	<u>706</u>	<u>4,752</u>	<u>212</u>	<u>4,540</u>
<b>Total CapEx</b>	<b>729,058</b>	<b>925,602</b>	<b>(196,544)</b>	<b>6,363,709</b>	<b>4,148,511</b>	<b>2,215,198</b>
<b>Net Surplus/(Subsidy)</b>	<b>969,653</b>	<b>538,022</b>	<b>(431,631)</b>	<b>19,370,570</b>	<b>20,887,805</b>	<b>1,517,235</b>



# Cleveland Metroparks Zoo

	Actual Mar '21	Actual Mar '22	Fav (Unfav)	Actual YTD Mar '21	Actual YTD Mar '22	Fav (Unfav)
<b>Revenue:</b>						
General/SE Admissions	437,392	213,611	(223,781)	70,264	245,143	174,879
Guest Experience	40,246	25,485	(14,761)	45,790	38,862	(6,928)
Zoo Society	0	0	0	190,051	671,229	481,178
Souvenirs/Refreshments	8,433	23,993	15,560	93,298	212,101	118,803
Education	101,984	105,416	3,432	178,518	258,131	79,613
Rentals & Events	39,253	54,420	15,167	121,045	194,819	73,774
Consignment	0	153	153	0	742	742
Other	<u>(951)</u>	<u>(1,653)</u>	<u>(702)</u>	<u>10,460</u>	<u>(2,149)</u>	<u>(12,609)</u>
<b>Total Revenue</b>	<b>626,357</b>	<b>421,425</b>	<b>(204,932)</b>	<b>709,426</b>	<b>1,618,878</b>	<b>909,452</b>
<b>OpEx:</b>						
Salaries and Benefits	1,041,464	1,166,652	(125,188)	3,127,327	3,479,575	(352,248)
Contractual Services	5,664	6,672	(1,008)	14,405	19,268	(4,863)
Operations	274,318	310,614	(36,296)	869,372	1,078,502	(209,130)
<b>Total OpEx</b>	<b>1,321,446</b>	<b>1,483,938</b>	<b>(162,492)</b>	<b>4,011,104</b>	<b>4,577,345</b>	<b>(566,241)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(695,089)</b>	<b>(1,062,513)</b>	<b>(367,424)</b>	<b>(3,301,678)</b>	<b>(2,958,467)</b>	<b>343,211</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	0	0	0
Construction Expenses	21,103	21,861	(758)	143,018	318,401	(175,383)
Capital Equipment	2,506	12,420	(9,914)	6,066	47,124	(41,058)
Capital Animal Costs	<u>743</u>	<u>37</u>	<u>706</u>	<u>4,752</u>	<u>212</u>	<u>4,540</u>
<b>Total CapEx</b>	<b>24,352</b>	<b>34,318</b>	<b>(9,966)</b>	<b>153,836</b>	<b>365,737</b>	<b>(211,901)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(719,441)</b>	<b>(1,096,831)</b>	<b>(377,390)</b>	<b>(3,455,514)</b>	<b>(3,324,204)</b>	<b>131,310</b>
Restricted Revenue-Other	396,946	11,985	(384,961)	628,528	147,927	(480,601)
Restricted Revenue-Zipline	0	1,644	1,644	0	2,949	2,949
Restricted Expenses	<u>88,360</u>	<u>106,832</u>	<u>(18,472)</u>	<u>590,549</u>	<u>204,863</u>	<u>385,686</u>
<b>Restricted Surplus/(Subsidy)</b>	<b>308,586</b>	<b>(93,203)</b>	<b>(401,789)</b>	<b>37,979</b>	<b>(53,987)</b>	<b>(91,966)</b>

# Cleveland Metroparks Golf

	Actual Mar '21	Actual Mar '22	Fav (Unfav)	Actual YTD Mar '21	Actual YTD Mar '22	Fav (Unfav)
<b>Revenue:</b>						
Greens Fees	182,797	76,743	(106,054)	193,697	94,859	(98,838)
Equipment Rentals	84,219	29,758	(54,461)	93,115	30,881	(62,234)
Food Service	42,396	43,563	1,167	52,414	100,902	48,488
Merchandise Sales	25,209	10,373	(14,836)	28,250	12,330	(15,920)
Pro Services	50,887	17,370	(33,517)	81,323	89,985	8,662
Driving Range	43,212	25,544	(17,668)	46,958	26,356	(20,602)
Other	<u>63,991</u>	<u>43,177</u>	<u>(20,814)</u>	<u>86,284</u>	<u>80,789</u>	<u>(5,495)</u>
<b>Total Revenue</b>	<b>492,711</b>	<b>246,528</b>	<b>(246,183)</b>	<b>582,041</b>	<b>436,102</b>	<b>(145,939)</b>
<b>OpEx:</b>						
Salaries and Benefits	274,208	247,545	26,663	729,668	824,997	(95,329)
Contractual Services	1,328	7,440	(6,112)	5,038	9,199	(4,161)
Operations	<u>175,407</u>	<u>185,764</u>	<u>(10,357)</u>	<u>279,247</u>	<u>308,390</u>	<u>(29,143)</u>
<b>Total OpEx</b>	<b>450,943</b>	<b>440,749</b>	<b>10,194</b>	<b>1,013,953</b>	<b>1,142,586</b>	<b>(128,633)</b>
<b>Op Surplus/(Subsidy)</b>	<b>41,768</b>	<b>(194,221)</b>	<b>(235,989)</b>	<b>(431,912)</b>	<b>(706,484)</b>	<b>(274,572)</b>
<b>CapEx:</b>						
Capital Labor	(31,108)	0	(31,108)	10,314	9,004	1,310
Construction Expenses	9,175	55,767	(46,592)	22,452	207,848	(185,396)
Capital Equipment	<u>0</u>	<u>73,955</u>	<u>(73,955)</u>	<u>10,844</u>	<u>118,265</u>	<u>(107,421)</u>
<b>Total CapEx</b>	<b>(21,933)</b>	<b>129,722</b>	<b>(151,655)</b>	<b>43,610</b>	<b>335,117</b>	<b>(291,507)</b>
<b>Net Surplus/(Subsidy)</b>	<b>63,701</b>	<b>(323,943)</b>	<b>(387,644)</b>	<b>(475,522)</b>	<b>(1,041,601)</b>	<b>(566,079)</b>

# Cleveland Metroparks Enterprise

	Actual Mar '21	Actual Mar '22	Fav (Unfav)	Actual YTD Mar '21	Actual YTD Mar '22	Fav (Unfav)
<b>Revenue:</b>						
Concessions	101,763	61,645	(40,118)	324,345	231,814	(92,531)
Dock Rentals	57,683	49,137	(8,546)	675,867	487,599	(188,268)
Other*	<u>41,141</u>	<u>63,019</u>	<u>21,878</u>	<u>217,698</u>	<u>347,085</u>	<u>129,387</u>
<b>Total Revenue</b>	<b>200,587</b>	<b>173,801</b>	<b>(26,786)</b>	<b>1,217,910</b>	<b>1,066,498</b>	<b>(151,412)</b>
<b>OpEx:</b>						
Salaries and Benefits	146,529	188,996	(42,467)	514,299	635,656	(121,357)
Contractual Services	3,426	4,556	(1,130)	16,592	29,367	(12,775)
Operations	<u>57,161</u>	<u>70,907</u>	<u>(13,746)</u>	<u>235,998</u>	<u>260,053</u>	<u>(24,055)</u>
<b>Total OpEx</b>	<b>207,116</b>	<b>264,459</b>	<b>(57,343)</b>	<b>766,889</b>	<b>925,076</b>	<b>(158,187)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(6,529)</b>	<b>(90,658)</b>	<b>(84,129)</b>	<b>451,021</b>	<b>141,422</b>	<b>(309,599)</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	0	142	(142)
Construction Expenses	1,110	10,525	(9,415)	1,577	14,533	(12,956)
Capital Equipment	<u>0</u>	<u>9,269</u>	<u>(9,269)</u>	<u>0</u>	<u>10,845</u>	<u>(10,845)</u>
<b>Total CapEx</b>	<b>1,110</b>	<b>19,794</b>	<b>(18,684)</b>	<b>1,577</b>	<b>25,520</b>	<b>(23,943)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(7,639)</b>	<b>(110,452)</b>	<b>(102,813)</b>	<b>449,444</b>	<b>115,902</b>	<b>(333,542)</b>

\*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.

# Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22
Operating Revenue	364,090	220,082	0	0	514,545	416,510	0	0
Operating Expenses	386,279	461,259	17,306	5,012	21,546	17,820	4,515	969
<b>Operating Surplus/(Subsidy)</b>	<b>(22,189)</b>	<b>(241,177)</b>	<b>(17,306)</b>	<b>(5,012)</b>	<b>492,999</b>	<b>398,690</b>	<b>(4,515)</b>	<b>(969)</b>
Capital Labor	0	142	0	0	0	0	0	0
Construction Expenses	1,577	2,072	0	0	0	4,817	0	0
Capital Equipment	0	0	0	0	0	0	0	7,697
<b>Total Capital Expenditures</b>	<b>1,577</b>	<b>2,214</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4,817</b>	<b>0</b>	<b>7,697</b>
<b>Net Surplus/(Subsidy)</b>	<b>(23,766)</b>	<b>(243,391)</b>	<b>(17,306)</b>	<b>(5,012)</b>	<b>492,999</b>	<b>393,873</b>	<b>(4,515)</b>	<b>(8,666)</b>
	<b>Wildwood</b>		<b>Euclid Beach</b>		<b>EmerNeck Marina</b>		<b>EmerNeck Restaurant</b>	
	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22
Operating Revenue	12,780	10,440	0	0	156,528	114,947	19,470	36,370
Operating Expenses	1,644	2,904	711	502	9,453	12,634	12,477	15,753
<b>Operating Surplus/(Subsidy)</b>	<b>11,136</b>	<b>7,536</b>	<b>(711)</b>	<b>(502)</b>	<b>147,075</b>	<b>102,313</b>	<b>6,993</b>	<b>20,617</b>
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	0	0	0	0	0	0	0	0
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Surplus/(Subsidy)</b>	<b>11,136</b>	<b>7,536</b>	<b>(711)</b>	<b>(502)</b>	<b>147,075</b>	<b>102,313</b>	<b>6,993</b>	<b>20,617</b>



# Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington			
	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22
Operating Revenue	0	0	0	0	0	0	0	0	0	0
Operating Expenses	<u>101</u>	<u>315</u>	<u>290</u>	<u>310</u>	<u>340</u>	<u>278</u>	<u>2,260</u>	<u>1,983</u>	<u>2,260</u>	<u>1,983</u>
<b>Operating Surplus/(Subsidy)</b>	<b>(101)</b>	<b>(315)</b>	<b>(290)</b>	<b>(310)</b>	<b>(340)</b>	<b>(278)</b>	<b>(2,260)</b>	<b>(1,983)</b>	<b>(2,260)</b>	<b>(1,983)</b>
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Surplus/(Subsidy)</b>	<b>(101)</b>	<b>(315)</b>	<b>(290)</b>	<b>(310)</b>	<b>(340)</b>	<b>(278)</b>	<b>(2,260)</b>	<b>(1,983)</b>	<b>(2,260)</b>	<b>(1,983)</b>

  

	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22	YTD Mar '21	YTD Mar '22
Operating Revenue	123,911	180,613	3,276	9,845	23,310	77,693	0	0	1,217,910	1,066,498
Operating Expenses	<u>108,008</u>	<u>119,780</u>	<u>954</u>	<u>2,916</u>	<u>2,604</u>	<u>4,665</u>	<u>198,399</u>	<u>277,974</u>	<u>766,889</u>	<u>925,076</u>
<b>Operating Surplus/(Subsidy)</b>	<b>15,903</b>	<b>60,833</b>	<b>2,322</b>	<b>6,929</b>	<b>20,706</b>	<b>73,028</b>	<b>(198,399)</b>	<b>(277,974)</b>	<b>451,021</b>	<b>141,422</b>
Capital Labor	0	0	0	0	0	0	0	0	0	142
Construction Expenses	0	0	0	0	0	0	0	7,643	1,577	14,533
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,148</u>	<u>0</u>	<u>10,845</u>
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10,791</b>	<b>1,577</b>	<b>25,520</b>
<b>Net Surplus/(Subsidy)</b>	<b>15,903</b>	<b>60,833</b>	<b>2,322</b>	<b>6,929</b>	<b>20,706</b>	<b>73,028</b>	<b>(198,399)</b>	<b>(288,765)</b>	<b>449,444</b>	<b>115,902</b>