



**Cleveland
Metroparks**

**100
YEARS**

**Financial Presentation
July 27, 2017**

Cleveland Metroparks

Financial Presentation – June 2017

	2017 Annual Budget	2017 Prorated Budget	2017 Y-T-D Actual	Y-T-D Actual Compared to Prorated Budget
Revenues:				
Property Tax	\$ 74,225,000	\$ 40,876,095	\$ 40,744,753	\$ (131,342)
Local Governmental, Donations, Gifts & Grants	20,918,983	11,300,449	3,803,255	(7,497,194)
Interest Income	225,000	99,454	107,919	8,465
Charges for Services	26,005,611	10,540,950	10,504,055	(36,895)
Damages & Fines	132,415	66,208	43,973	(22,235)
Self Funded	10,411,000	5,838,816	4,264,650	(1,574,166)
Total Revenues	131,918,009	68,721,972	59,468,605	(9,253,367)
Expenditures:				
Operating:				
Salaries & Fringe Benefits	65,476,797	29,196,504	30,874,644	(1,678,140)
Contractual Services	3,082,817	1,508,842	2,015,063	(506,221)
Self-Funded	10,081,818	4,407,303	3,337,856	1,069,447
Operations	23,000,779	11,257,408	8,734,893	2,522,515
Total Operating Expenditures	101,642,211	46,370,057	44,962,456	1,407,601
Operating Results	\$ 30,275,798	\$ 22,351,915	\$ 14,506,149	\$ (7,845,766)
Capital:				
Capital Material	5,393,325	2,600,202	917,546	1,682,656
Capital Contracts	27,151,443	10,556,216	3,362,100	7,194,116
Capital Equipment	2,327,314	1,176,670	1,233,432	(56,762)
Animal Acquisition	75,000	39,367.57	15,075	24,293
Land Acquisition	1,446,500	632,342.74	616,043	16,300
Total Capital Expenditures	\$ 36,393,582	\$ 15,004,798	\$ 6,144,196	\$ 8,860,602

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Total Revenues	131,918,009	68,721,972	59,468,605	(9,253,367)
Expenditures:				
Operating:				
Salaries & Fringe Benefits	65,476,797	29,196,504	30,874,644	(1,678,140)
Contractual Services	3,082,817	1,508,842	2,015,063	(506,221)
Self-Funded	10,081,818	4,407,303	3,337,856	1,069,447
Operations	23,000,779	11,257,408	8,734,893	2,522,515
Total Operating Expenditures	101,642,211	46,370,057	44,962,456	1,407,601
Operating Results	\$ 30,275,798	\$ 22,351,915	\$ 14,506,149	\$ (7,845,766)
Capital:				
Capital Material	5,393,325	2,600,202	917,546	1,682,656
Capital Contracts	27,151,443	10,556,216	3,362,100	7,194,116
Capital Equipment	2,327,314	1,176,670	1,233,432	(56,762)
Animal Acquisition	75,000	39,367.57	15,075	24,293
Land Acquisition	1,446,500	632,342.74	616,043	16,300
Total Capital Expenditures	\$ 36,393,582	\$ 15,004,798	\$ 6,144,196	\$ 8,860,602

Cleveland Metroparks

Financial Presentation – June 2017

	2017 Annual Budget	2017 Prorated Budget	2017 Y-T-D Actual	Y-T-D Actual Compared to Prorated Budget
Revenues:				
Property Tax	\$ 74,225,000	\$ 40,876,095	\$ 40,744,753	\$ (131,342)
Local Governmental, Donations, Gifts & Grants	20,918,983	11,300,449	3,803,255	(7,497,194)
Interest Income	225,000	99,454	107,919	8,465
Charges for Services	26,005,611	10,540,950	10,504,055	(36,895)
Damages & Fines	132,415	66,208	43,973	(22,235)
Self Funded	10,411,000	5,838,816	4,264,650	(1,574,166)
Total Revenues	131,918,009	68,721,972	59,468,605	(9,253,367)
Expenditures:				
Operating:				
Salaries & Fringe Benefits	65,476,797	29,196,504	30,874,644	(1,678,140)
Contractual Services	3,082,817	1,508,842	2,015,063	(506,221)
Self-Funded	10,081,818	4,407,303	3,337,856	1,069,447
Operations	23,000,779	11,257,408	8,734,893	2,522,515
Total Operating Expenditures	101,642,211	46,370,057	44,962,456	1,407,601
Operating Results	\$ 30,275,798	\$ 22,351,915	\$ 14,506,149	\$ (7,845,766)
Capital:				
Capital Material	5,393,325	2,600,202	917,546	1,682,656
Capital Contracts	27,151,443	10,556,216	3,362,100	7,194,116
Capital Equipment	2,327,314	1,176,670	1,233,432	(56,762)
Animal Acquisition	75,000	39,367.57	15,075	24,293
Land Acquisition	1,446,500	632,342.74	616,043	16,300
Total Capital Expenditures	\$ 36,393,582	\$ 15,004,798	\$ 6,144,196	\$ 8,860,602

Cleveland Metroparks

Financial Presentation – Golf Operations - 2nd Quarter 2017

	2016 Y-T-D Actual	2017 Annual Budget	Prorated Budget	2017 Y-T-D Actual	Variance 2017 Y-T-D v. Prorated Budget
Revenues:					
Charges for Services		\$ 6,794,436	\$ 2,924,525	\$ 2,449,116	\$ (475,409)
Total Revenues	\$ 2,702,141	6,794,436	2,924,525	2,449,116	(475,409)
Expenditures:					
<i>Operating:</i>					
Salaries & Fringe Benefits		3,937,401	1,645,849	1,878,821	(232,972)
Contractual Services		64,999	<i>See Note A</i>	10,161	<i>See Note A</i>
Operations		2,569,141	957,672	849,665	97,846
Total Operating Expenditures	2,458,357	6,571,541	2,603,521	2,738,647	(135,126)
Operating Results - Surplus (Deficit)	\$ 243,784	\$ 222,895	\$ 321,004	\$ (289,531)	\$ (610,535)
Capital Expenditures:					
Capital Material		940,587	531,938	31,956	499,982
Capital Contracts		1,209,525	286,307	188,494	97,813
Capital Equipment		607,986	371,100	389,026	(17,926)
Total Capital Expenditures	\$ 1,144,237	\$ 2,758,098	\$ 1,189,345	\$ 609,476	\$ 579,869

NOTE A - Due to the reclassification of expense accounts in new system, variance calculation for 2017 will be shown in Operating.

NOTE B - For 2016, totals only are shown due to data conversion.

Cleveland Metroparks

Financial Presentation – Zoo Operations – 2nd Quarter 2017

	2016 Y-T-D Actual	2017 Annual Budget	Prorated Budget	2017 Y-T-D Actual	Variance 2017 Y-T-D v. Prorated Budget
Revenues:					
Gifts and Donations		\$ 1,671,414	\$ 824,707	\$ 148,084	\$ (676,623)
Charges for Services		10,217,760	3,557,299	4,096,808	539,509
Total Revenues	\$ 3,457,731	11,889,174	4,382,006	4,244,892	(137,114)
Expenditures:					
<i>Operating:</i>					
Salaries & Fringe Benefits		15,124,467	\$ 6,812,571	7,007,820	(195,249)
Contractual Services		313,577	<i>See Note A</i>	114,513	<i>See Note A</i>
Operations		6,030,059	3,088,921	2,257,565	716,843
Total Operating Expenditures	8,919,817	21,468,103	9,901,492	9,379,898	521,594
Operating Results - Surplus (Deficit)	\$ (5,462,086)	\$ (9,578,929)	\$ (5,519,486)	\$ (5,135,006)	\$ 384,480
Capital:					
Capital Material		759,886	335,866	53,584	282,282
Capital Contracts		3,862,128	2,653,485	518,297	2,135,188
Capital Equipment		379,748	108,245	79,296	28,949
Animal Acquisition		75,000	39,368	15,076	24,292
Total Capital Expenditures	\$ 4,393,991	\$ 5,076,762	\$ 3,136,964	\$ 666,253	\$ 2,470,711

NOTE A - Due to the reclassification of expense accounts in new system, variance calculation for 2017 will be shown in Operating.

NOTE B - For 2016, totals only are shown due to data conversion.

Cleveland Metroparks

Financial Presentation – Enterprise Operations – 2nd Quarter 2017

	2016 Y-T-D Actual	2017 Annual Budget	Prorated Budget	2017 Y-T-D Actual	Variance
Revenues:					
Charges for Services		\$ 5,945,078	\$ 2,852,920	\$ 2,651,234	\$ (201,686)
Damages and Fines		2,240	-	1,125	1,125
Total Revenues	2,274,542	5,947,318	2,852,920	2,652,359	(200,561)
Expenditures:					
<i>Operating:</i>					
Salaries & Fringe Benefits		3,092,944	1,119,938	1,327,572	(207,634)
Contractual Services		80,513	<i>See Note A</i>	33,734	<i>See Note A</i>
Operations		2,440,215	783,789	697,101	86,688
Total Operating Expenditures	1,811,247	5,613,672	1,903,727	2,058,407	(120,946)
Operating Results - Surplus (Deficit)	463,295	333,646	949,193	593,952	(79,615)
Capital:					
Capital Material		225,227	125,011	52,760	72,251
Capital Equipment		49,700	40,135	66,310	(26,175)
Total Capital Expenditures	241,179	274,927	165,146	119,070	46,076

Includes: Enterprise Admin, Ledge Lake, The Chalet, Water Taxi, Parking Lots, E. 55th Street Marina, Emerald Necklace Marina, Park Ops Mobile Concessions, Wallace Lake Concessions, Huntington Beach Concessions, Hinckley Lake Concessions, Merwin's Wharf, E. 55th Restaurant, Emerald Necklace Marina Restaurant, Edgewater Restaurant

NOTE A - Due to the reclassification of expense accounts in new system, variance calculation fro 2017 will be shown in Operating.

NOTE B - For 2016, totals only are shown due to data conversion.



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Financial Presentation
July 27, 2017