



Cleveland Metroparks®

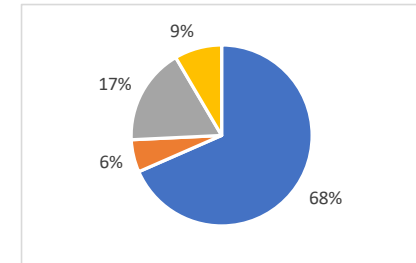
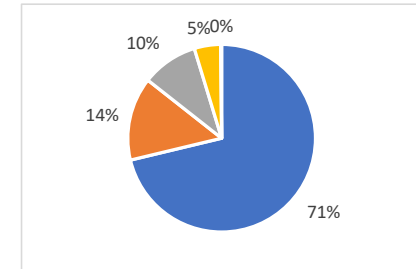
FIND YOUR PATH

Financial Performance

as of April 30, 2021

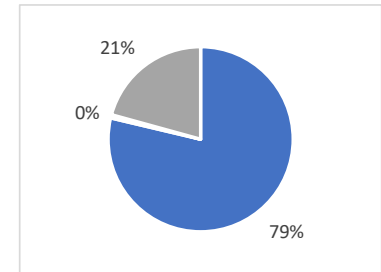
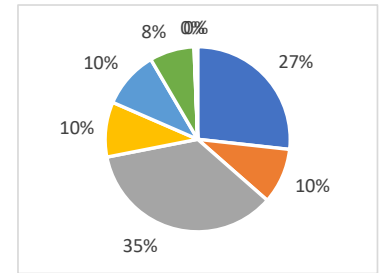
Cleveland Metroparks

	Actual Apr '20	Actual Apr '21	Fav (Unfav)	Actual YTD Apr '20	Actual YTD Apr '21	Fav (Unfav)
Revenue:						
Property Tax	1,096,819	3,404,484	2,307,665	38,516,610	40,943,272	2,426,662
Local Gov/Grants/Gifts	1,188,535	5,036,144	3,847,609	2,705,474	8,250,933	5,545,459
Charges for Services	710,752	2,424,504	1,713,752	4,381,155	5,564,943	1,183,788
Self-Funded	782,113	747,155	(34,958)	3,110,739	2,607,728	(503,011)
Interest, Fines, Other	270,348	8,643	(261,705)	425,587	94,834	(330,753)
Total Revenue	4,048,567	11,620,930	7,572,363	49,139,565	57,461,710	8,322,145
OpEx:						
Salaries and Benefits	4,688,008	6,464,460	(1,776,452)	19,720,217	19,810,694	(90,477)
Contractual Services	93,594	321,933	(228,339)	2,035,071	1,681,366	353,705
Operations	1,550,532	1,362,049	188,483	5,307,378	5,003,887	303,491
Self-Funded Exp	450,991	693,171	(242,180)	2,238,922	2,452,171	(213,249)
Total OpEx	6,783,125	8,841,613	(2,058,488)	29,301,588	28,948,118	353,470
Op Surplus/(Subsidy)	(2,734,558)	2,779,317	5,513,875	19,837,977	28,513,592	8,675,615
CapEx:						
Capital Labor	80,379	110,346	(29,967)	304,630	307,372	(2,742)
Construction Expenses	941,143	1,671,410	(730,267)	3,780,616	6,666,521	(2,885,905)
Capital Equipment	72,414	275,507	(203,093)	517,378	785,557	(268,179)
Land Acquisition	201,592	11,790	189,802	1,046,132	668,559	377,573
Capital Animal Costs	655	260	395	3,716	5,012	(1,296)
Total CapEx	1,296,183	2,069,313	(773,130)	5,652,472	8,433,021	(2,780,549)
Net Surplus/(Subsidy)	(4,030,741)	710,004	4,740,745	14,185,505	20,080,571	5,895,066



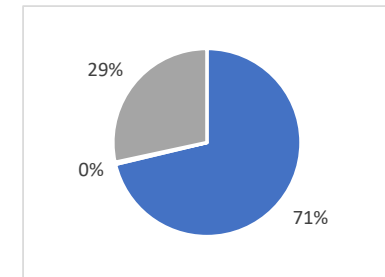
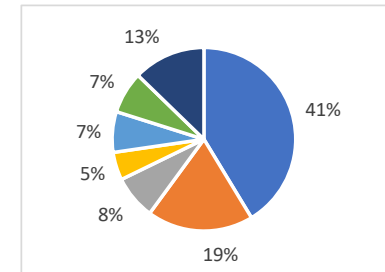
Cleveland Metroparks Zoo

	Actual Apr '20	Actual Apr '21	Fav (Unfav)	Actual YTD Apr '20	Actual YTD Apr '21	Fav (Unfav)
Revenue:						
General/SE Admissions	(84)	487,880	487,964	238,501	558,144	319,643
Guest Experience	10,638	156,792	146,154	27,403	202,583	175,180
Zoo Society	252,240	549,809	297,569	602,855	739,859	137,004
Souvenirs/Refreshments	20,260	107,393	87,133	207,923	200,690	(7,233)
Education	3,915	30,739	26,824	148,546	209,257	60,711
Rentals & Events	13,708	41,765	28,057	125,373	162,810	37,437
Consignment	0	1,813	1,813	0	1,813	1,813
Other	5	1,051	1,046	(232)	11,511	11,743
Total Revenue	300,682	1,377,242	1,076,560	1,350,369	2,086,667	736,298
OpEx:						
Salaries and Benefits	1,059,909	1,500,667	(440,758)	4,546,783	4,627,994	(81,211)
Contractual Services	5,645	19,148	(13,503)	42,973	33,553	9,420
Operations	283,748	349,262	(65,514)	1,525,999	1,218,634	307,365
Total OpEx	1,349,302	1,869,077	(519,775)	6,115,755	5,880,181	235,574
Op Surplus/(Subsidy)	(1,048,620)	(491,835)	556,785	(4,765,386)	(3,793,514)	971,872
CapEx:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	79,376	23,140	56,236	411,974	166,158	245,816
Capital Equipment	0	0	0	111,355	6,066	105,289
Capital Animal Costs	655	260	395	3,716	5,012	(1,296)
Total CapEx	80,031	23,400	56,631	527,045	177,236	349,809
Net Surplus/(Subsidy)	(1,128,651)	(515,235)	613,416	(5,292,431)	(3,970,750)	1,321,681
Restricted Revenue	492,310	101,751	(390,559)	810,541	730,278	(80,263)
Restricted Expenses	369,493	210,350	159,143	1,179,146	800,898	378,248
Restricted Surplus/(Subsidy)	122,817	(108,599)	(231,416)	(368,605)	(70,620)	297,985



Cleveland Metroparks Golf

	Actual Apr '20	Actual Apr '21	Fav (Unfav)	Actual YTD Apr '20	Actual YTD Apr '21	Fav (Unfav)
Revenue:						
Greens Fees	203,649	347,368	143,719	303,574	541,062	237,488
Equipment Rentals	65,113	152,230	87,117	102,700	245,344	142,644
Food Service	27,329	48,622	21,293	93,997	101,035	7,038
Merchandise Sales	8,349	36,165	27,816	17,294	64,415	47,121
Pro Services	8,932	12,484	3,552	51,422	93,807	42,385
Driving Range	204	49,758	49,554	19,285	96,716	77,431
Other	<u>19,124</u>	<u>80,600</u>	<u>61,476</u>	<u>84,334</u>	<u>166,890</u>	<u>82,556</u>
Total Revenue	332,700	727,227	394,527	672,606	1,309,269	636,663
OpEx:						
Salaries and Benefits	242,856	454,829	(211,973)	955,797	1,184,497	(228,700)
Contractual Services	2,907	949	1,958	5,639	5,987	(348)
Operations	<u>147,401</u>	<u>192,291</u>	<u>(44,890)</u>	<u>390,435</u>	<u>471,538</u>	<u>(81,103)</u>
Total OpEx	393,164	648,069	(254,905)	1,351,871	1,662,022	(310,151)
Op Surplus/(Subsidy)	(60,464)	79,158	139,622	(679,265)	(352,753)	326,512
CapEx:						
Capital Labor	12,443	828	11,615	55,831	11,142	44,689
Construction Expenses	0	11,047	(11,047)	67,686	33,499	34,187
Capital Equipment	<u>0</u>	<u>65,556</u>	<u>(65,556)</u>	<u>40,752</u>	<u>76,400</u>	<u>(35,648)</u>
Total CapEx	12,443	77,431	(64,988)	164,269	121,041	43,228
Net Surplus/(Subsidy)	(72,907)	1,727	74,634	(843,534)	(473,794)	369,740

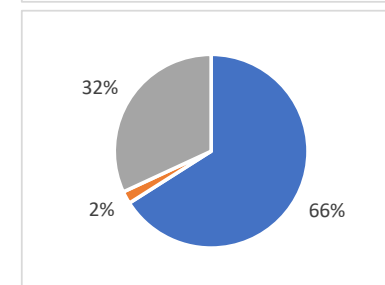
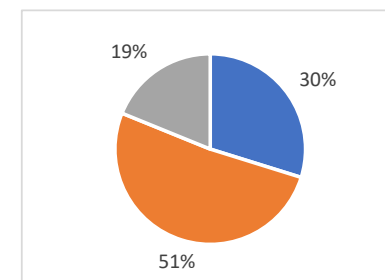


Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21
Operating Revenue	140,585	224,318	16,292	47,361	3,005	30,699	114,721	179,363	120,126	254,228
Operating Expenses	<u>216,703</u>	<u>278,374</u>	<u>20,850</u>	<u>67,801</u>	<u>38,014</u>	<u>42,636</u>	<u>229,440</u>	<u>269,452</u>	<u>280,063</u>	<u>326,047</u>
Operating Surplus/(Subsidy)	(76,118)	(54,056)	(4,558)	(20,440)	(35,009)	(11,937)	(114,719)	(90,089)	(159,937)	(71,819)
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	10,741	0	0	0	0	0	0	0	1,541
Capital Equipment	<u>13,584</u>	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13,584</u>	<u>0</u>	<u>13,584</u>	<u>20,262</u>
Total Capital Expenditures	13,584	27,130	0	0	0	0	13,584	0	13,584	21,803
Net Surplus/(Subsidy)	(89,702)	(81,186)	(4,558)	(20,440)	(35,009)	(11,937)	(128,303)	(90,089)	(173,521)	(93,622)
	Shawnee Hills (27)		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21
Operating Revenue	89,968	170,313	72,386	141,228	108,475	248,912	7,048	12,847	672,606	1,309,269
Operating Expenses	<u>171,854</u>	<u>196,751</u>	<u>93,144</u>	<u>87,560</u>	<u>190,101</u>	<u>233,179</u>	<u>111,702</u>	<u>160,222</u>	<u>1,351,871</u>	<u>1,662,022</u>
Operating Surplus/(Subsidy)	(81,886)	(26,438)	(20,758)	53,668	(81,626)	15,733	(104,654)	(147,375)	(679,265)	(352,753)
Capital Labor	0	0	0	0	55,831	0	0	11,142	55,831	11,142
Construction Expenses	0	7,232	67,686	0	0	0	0	13,984	67,686	33,498
Capital Equipment	<u>0</u>	<u>19,875</u>	<u>0</u>	<u>3,486</u>	<u>0</u>	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>40,752</u>	<u>76,401</u>
Total Capital Expenditures	0	27,107	67,686	3,486	55,831	16,389	0	25,126	164,269	121,041
Net Surplus/(Subsidy)	(81,886)	(53,545)	(88,444)	50,182	(137,457)	(656)	(104,654)	(172,501)	(843,534)	(473,794)

Cleveland Metroparks Enterprise

	Actual Apr '20	Actual Apr '21	Fav (Unfav)	Actual YTD Apr '20	Actual YTD Apr '21	Fav (Unfav)
Revenue:						
Concessions	116	79,269	79,153	149,621	403,614	253,993
Dock Rentals	19,724	19,348	(376)	607,811	695,215	87,404
Other	2,625	37,602	34,977	274,815	255,299	(19,516)
Total Revenue	22,465	136,219	113,754	1,032,247	1,354,128	321,881
OpEx:						
Salaries and Benefits	136,191	205,833	(69,642)	694,108	720,132	(26,024)
Contractual Services	1,380	6,247	(4,867)	12,409	22,839	(10,430)
Operations	<u>28,029</u>	<u>112,063</u>	<u>(84,034)</u>	<u>250,297</u>	<u>348,060</u>	<u>(97,763)</u>
Total OpEx	165,600	324,143	(158,543)	956,814	1,091,031	(134,217)
Op Surplus/(Subsidy)	(143,135)	(187,924)	(44,789)	75,433	263,097	187,664
CapEx:						
Capital Labor	641	0	641	641	0	641
Construction Expenses	29,899	0	29,899	39,241	1,577	37,664
Capital Equipment	<u>5</u>	<u>3,882</u>	<u>(3,877)</u>	<u>10,069</u>	<u>3,882</u>	<u>6,187</u>
Total CapEx	30,545	3,882	26,663	49,951	5,459	44,492
Net Surplus/(Subsidy)	(173,680)	(191,806)	(18,126)	25,482	257,638	232,156



*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.

Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21
Operating Revenue	117,490	448,938	0	0	490,580	530,673	0	0
Operating Expenses	<u>318,926</u>	<u>520,637</u>	<u>16,489</u>	<u>28,686</u>	<u>29,493</u>	<u>55,454</u>	<u>14,189</u>	<u>5,063</u>
Operating Surplus/(Subsidy)	(201,436)	(71,699)	(16,489)	(28,686)	461,087	475,219	(14,189)	(5,063)
Capital Labor	641	0	0	0	0	0	0	0
Construction Expenses	8,555	1,577	0	0	2,850	0	0	0
Capital Equipment	<u>10,042</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	19,238	1,577	0	0	2,850	0	0	0
Net Surplus/(Subsidy)	(220,674)	(73,276)	(16,489)	(28,686)	458,237	475,219	(14,189)	(5,063)
	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21
Operating Revenue	12,780	17,640	0	0	170,110	158,628	13,178	21,763
Operating Expenses	<u>4,652</u>	<u>3,141</u>	<u>755</u>	<u>716</u>	<u>16,123</u>	<u>37,220</u>	<u>42,352</u>	<u>16,345</u>
Operating Surplus/(Subsidy)	8,128	14,499	(755)	(716)	153,987	121,408	(29,174)	5,418
Capital Labor	0	0	0	0	0	3,882	0	0
Construction Expenses	2,787	0	0	0	0	0	49	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	2,787	0	0	0	0	3,882	49	0
Net Surplus/(Subsidy)	5,341	14,499	(755)	(716)	153,987	117,526	(29,223)	5,418

Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington			
	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21		
Operating Revenue	10	0	0	0	0	0	0	0		
Operating Expenses	<u>688</u>	<u>174</u>	<u>386</u>	<u>341</u>	<u>486</u>	<u>366</u>	<u>1,296</u>	<u>2,285</u>		
Operating Surplus/(Subsidy)	(678)	(174)	(386)	(341)	(486)	(366)	(1,296)	(2,285)		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	0	0	0	0	0	0	0	0		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
Total Capital Expenditures	0	0	0	0	0	0	0	0		
Net Surplus/(Subsidy)	(678)	(174)	(386)	(341)	(486)	(366)	(1,296)	(2,285)		
	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21	YTD Apr '20	YTD Apr '21
Operating Revenue	214,622	123,911	2,565	20,746	10,912	31,829	0	0	1,032,247	1,354,128
Operating Expenses	<u>167,339</u>	<u>118,109</u>	<u>4,049</u>	<u>4,205</u>	<u>8,033</u>	<u>6,060</u>	<u>331,558</u>	<u>292,229</u>	<u>956,814</u>	<u>1,091,031</u>
Operating Surplus/(Subsidy)	47,283	5,802	(1,484)	16,541	2,879	25,769	(331,558)	(292,229)	75,433	263,097
Capital Labor	0	0	0	0	0	0	0	0	641	3,882
Construction Expenses	0	0	0	0	0	0	25,000	0	39,241	1,577
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>27</u>	<u>0</u>	<u>10,069</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	25,027	0	49,951	5,459
Net Surplus/(Subsidy)	47,283	5,802	(1,484)	16,541	2,879	25,769	(356,585)	(292,229)	25,482	257,638