

AWARD OF BIDS/RFPs/CO-OPS/SINGLE SOURCES (cont.)

SINGLE SOURCE #6897 SUMMARY: **2025 AND 2026 BEER, WINE AND SPIRITS FOR RESALE** at various locations throughout Cleveland Metroparks for a two (2) year period beginning January 1, 2025 through December 31, 2026

HIGHLIGHTS AT A GLANCE
2024 YTD Expenditures = \$437,623.74*
2025-2026 Estimate = \$1,400,000.00*

*The 2024 YTD expenditure is only for a period of approximately ten (10) months. Estimated expenditures are for a period of two (2) years.

Background

This item provides for the purchase of various beer, wine and spirits for resale at Cleveland Metroparks restaurants, concessions, golf courses, and special events on an “as-needed” basis for years 2025 and 2026.

The various single source brands are exclusively sold in Northeast Ohio by the distributors listed in the table below. The selected vendor allocations will be evaluated per event and/or per location to effectively and efficiently provide for the relevant target market(s) specific to each initiative.

The following is a summary of the anticipated vendors. Actual expenditures for a given vendor will depend on attendance determined at the location or during specific events. Therefore, the recommendation authorizes an overall “not to exceed” \$1,400,000 amount versus a specific spend allocation per vendor. It is the intention of staff to have all such purchases centralized under this action. If additional exclusive distributors of certain beverages become available, it is the intent to include those additional distributors in this Board action.

Anticipated Vendors for Beer, Wine and Spirits (including but are not limited to):

<u>Distribution Center</u>	<u>Brand</u>
Cavalier Distributing	Fat Heads and other certain craft beers
Sibling Revelry	Sibling Revelry
Superior Beverage	Great Lakes and other craft beers
Platform Brewing	Platform
Market Garden Brewery	Market Garden
Beverage Distributors	Miller
House of LaRose	Budweiser
Heidelberg Cleveland	Wine, craft beers, low proof spirits
R.L. Lipton	Corona and other craft beers
Tramonte Distributing Co.	Corona and other craft beers
Valley View Beverage, Chagrin Wine & Beverage Co., Independence Beverage, Shore Center Beverage & Liquor, P&J Min Inc.	Approved liquor stores from State of Ohio

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCES (cont.)**RECOMMENDED ACTION:**

That the Board approve the purchase of various beer, wine and spirits for resale as per Single Source #6897, from **various distributors**, for a **total cost not to exceed \$1,400,000** for the period of January 1, 2025 through December 31, 2026. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.