



Cleveland Metroparks®

# FIND YOUR PATH

## Financial Performance

as of November 30, 2022

# Cleveland Metroparks

	Actual November '21	Actual November '22	Fav (Unfav)	Actual YTD November '21	Actual YTD November '22	Fav (Unfav)
<b>Revenue:</b>						
Property Tax	10,254	98,854	88,600	77,675,530	78,473,841	798,311
Local Gov/Grants/Gifts	4,292,712	523,940	(3,768,772)	26,048,614	11,324,179	(14,724,435)
Charges for Services	1,647,537	2,375,225	727,688	30,403,350	33,361,065	2,957,715
Self-Funded	753,190	766,546	13,356	6,940,215	6,040,384	(899,831)
Interest, Fines, Other	4,214	561,949	557,735	188,656	2,276,418	2,087,762
<b>Total Revenue</b>	<b>6,707,907</b>	<b>4,326,514</b>	<b>(2,381,393)</b>	<b>141,256,365</b>	<b>131,475,887</b>	<b>(9,780,478)</b>
<b>OpEx:</b>						
Salaries and Benefits	4,801,918	5,298,729	(496,811)	58,524,399	64,105,150	(5,580,751)
Contractual Services	383,747	539,994	(156,247)	4,462,170	4,776,994	(314,824)
Operations	1,429,036	1,776,975	(347,939)	16,718,328	19,884,590	(3,166,262)
Self-Funded Exp	715,575	941,953	(226,378)	6,566,070	6,795,071	(229,001)
<b>Total OpEx</b>	<b>7,330,276</b>	<b>8,557,651</b>	<b>(1,227,375)</b>	<b>86,270,967</b>	<b>95,561,805</b>	<b>(9,290,838)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(622,369)</b>	<b>(4,231,137)</b>	<b>(3,608,768)</b>	<b>54,985,398</b>	<b>35,914,082</b>	<b>(19,071,316)</b>
<b>Cap Ex:</b>						
Capital Labor	68,677	67,571	1,106	730,363	669,905	60,458
Construction Expenses	746,837	2,075,514	(1,328,677)	16,816,832	17,354,187	(537,355)
Capital Equipment	75,320	270,961	(195,641)	1,937,010	3,356,405	(1,419,395)
Land Acquisition	136,632	67,448	69,184	3,060,063	1,612,781	1,447,282
Capital Animal Costs	9,150	5,313	3,837	28,820	18,164	10,656
<b>Total CapEx</b>	<b>1,036,616</b>	<b>2,486,807</b>	<b>(1,450,191)</b>	<b>22,573,088</b>	<b>23,011,442</b>	<b>(438,354)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(1,658,985)</b>	<b>(6,717,944)</b>	<b>(5,058,959)</b>	<b>32,412,310</b>	<b>12,902,640</b>	<b>(19,509,670)</b>



# Cleveland Metroparks Zoo

	Actual November '21	Actual November '22	Fav (Unfav)	Actual YTD November '21	Actual YTD November '22	Fav (Unfav)
<b>Revenue:</b>						
General/SE Admissions	735,129	692,830	(42,299)	7,202,711	6,946,144	(256,567)
Guest Experience	2,585	20,896	18,311	1,266,958	1,181,500	(85,458)
Zoo Society	0	573,309	573,309	2,249,399	2,813,234	563,835
Souvenirs/Refreshments	141,484	185,685	44,201	2,287,110	2,340,802	53,692
Education	2,355	2,280	(75)	324,389	347,721	23,332
Rentals & Events	30,504	16,600	(13,904)	486,740	545,410	58,670
Consignment	100	1,154	1,054	25,925	33,690	7,765
Other	<u>(1,411)</u>	<u>3,196</u>	<u>4,607</u>	<u>9,204</u>	<u>4,015</u>	<u>(5,189)</u>
<b>Total Revenue</b>	<b>910,746</b>	<b>1,495,950</b>	<b>585,204</b>	<b>13,852,436</b>	<b>14,212,516</b>	<b>360,080</b>
<b>Op Ex:</b>						
Salaries and Benefits	1,143,972	1,235,404	(91,432)	13,233,653	14,486,674	(1,253,021)
Contractual Services	13,227	6,892	6,335	144,100	183,536	(39,436)
Operations	<u>472,165</u>	<u>520,841</u>	<u>(48,676)</u>	<u>3,991,526</u>	<u>4,768,518</u>	<u>(776,992)</u>
<b>Total Op Ex</b>	<b>1,629,364</b>	<b>1,763,137</b>	<b>(133,773)</b>	<b>17,369,279</b>	<b>19,438,728</b>	<b>(2,069,449)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(718,618)</b>	<b>(267,187)</b>	<b>451,431</b>	<b>(3,516,843)</b>	<b>(5,226,212)</b>	<b>(1,709,369)</b>
<b>Cap Ex:</b>						
Capital Labor	0	9,084	(9,084)	17,551	16,054	1,497
Construction Expenses	95,127	93,959	1,168	557,964	1,341,580	(783,616)
Capital Equipment	0	34,845	(34,845)	18,447	161,762	(143,315)
Capital Animal Costs	<u>9,150</u>	<u>5,313</u>	<u>3,837</u>	<u>28,820</u>	<u>18,164</u>	<u>10,656</u>
<b>Total Cap Ex</b>	<b>104,277</b>	<b>143,201</b>	<b>(38,924)</b>	<b>622,782</b>	<b>1,537,560</b>	<b>(914,778)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(822,895)</b>	<b>(410,388)</b>	<b>412,507</b>	<b>(4,139,625)</b>	<b>(6,763,772)</b>	<b>(2,624,147)</b>
Restricted Revenue-Other	3,227,256	26,329	(3,200,927)	11,214,568	4,081,168	(7,133,400)
Restricted Revenue-Zipline	13,172	15,265	2,093	236,709	495,219	258,510
Restricted Expenses	<u>144,126</u>	<u>790,857</u>	<u>(646,731)</u>	<u>1,629,784</u>	<u>4,723,793</u>	<u>(3,094,009)</u>
<b>Restricted Surplus/(Subsidy)</b>	<b>3,096,302</b>	<b>(749,263)</b>	<b>(3,845,565)</b>	<b>9,821,493</b>	<b>(147,406)</b>	<b>(9,968,899)</b>

# Cleveland Metroparks Golf

	Actual November '21	Actual November '22	Fav (Unfav)	Actual YTD November '21	Actual YTD November '22	Fav (Unfav)
<b>Revenue:</b>						
Greens Fees	115,830	189,189	73,359	4,690,619	5,313,747	623,128
Equipment Rentals	54,846	81,001	26,155	1,947,611	2,032,293	84,682
Food Service	43,205	42,783	(422)	900,924	1,165,353	264,429
Merchandise Sales	11,680	17,967	6,287	431,152	495,705	64,553
Pro Services	(6,974)	125	7,099	83,752	150,825	67,073
Driving Range	10,942	16,121	5,179	468,888	497,761	28,873
Other	<u>15,615</u>	<u>1,420</u>	<u>(14,195)</u>	<u>476,201</u>	<u>488,633</u>	<u>12,432</u>
<b>Total Revenue</b>	<b>245,144</b>	<b>348,606</b>	<b>103,462</b>	<b>8,999,147</b>	<b>10,144,317</b>	<b>1,145,170</b>
<b>OpEx:</b>						
Salaries and Benefits	293,892	375,969	(82,077)	4,082,982	4,821,731	(738,749)
Contractual Services	5,791	6,393	(602)	44,088	63,331	(19,243)
Operations	<u>120,675</u>	<u>140,378</u>	<u>(19,703)</u>	<u>2,236,930</u>	<u>2,495,165</u>	<u>(258,235)</u>
<b>Total OpEx</b>	<b>420,358</b>	<b>522,740</b>	<b>(102,382)</b>	<b>6,364,000</b>	<b>7,380,227</b>	<b>(1,016,227)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(175,214)</b>	<b>(174,134)</b>	<b>1,080</b>	<b>2,635,147</b>	<b>2,764,090</b>	<b>128,943</b>
<b>CapEx:</b>						
Capital Labor	0	1,261	(1,261)	11,142	87,584	(76,442)
Construction Expenses	0	31,281	(31,281)	194,797	491,838	(297,041)
Capital Equipment	0	<u>311</u>	<u>(311)</u>	<u>432,262</u>	<u>453,291</u>	<u>(21,029)</u>
<b>Total CapEx</b>	<b>0</b>	<b>32,853</b>	<b>(32,853)</b>	<b>638,201</b>	<b>1,032,713</b>	<b>(394,512)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(175,214)</b>	<b>(206,987)</b>	<b>(31,773)</b>	<b>1,996,946</b>	<b>1,731,377</b>	<b>(265,569)</b>

# Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22
Operating Revenue	1,396,764	1,597,227	390,135	516,450	291,557	360,746	1,473,840	1,542,846	1,809,849	2,090,917
Operating Expenses	<u>1,093,343</u>	<u>1,196,754</u>	<u>282,574</u>	<u>283,854</u>	<u>204,441</u>	<u>252,542</u>	<u>933,459</u>	<u>1,048,939</u>	<u>1,341,802</u>	<u>1,502,020</u>
Operating Surplus/(Subsidy)	303,421	400,473	107,561	232,596	87,116	108,204	540,381	493,907	468,047	588,897
Capital Labor	0	0	0	38,710	0	0	0	16,758	0	8,098
Construction Expenses	92,802	77,606	0	36,409	0	0	35,797	252,434	37,921	45,436
Capital Equipment	<u>66,202</u>	<u>0</u>	<u>0</u>	<u>8,890</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>38,541</u>	<u>321,835</u>	<u>0</u>
Total Capital Expenditures	159,004	77,606	0	84,009	0	0	35,797	307,733	359,756	53,534
Net Surplus/(Subsidy)	144,417	322,867	107,561	148,587	87,116	108,204	504,584	186,174	108,291	535,363
	<b>Shawnee Hills (27)</b>		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22
Operating Revenue	1,284,444	1,351,825	537,537	667,110	1,777,658	2,010,526	37,364	6,671	8,999,148	10,144,315
Operating Expenses	<u>768,810</u>	<u>912,465</u>	<u>412,025</u>	<u>476,123</u>	<u>1,025,216</u>	<u>1,171,962</u>	<u>302,330</u>	<u>535,567</u>	<u>6,364,001</u>	<u>7,380,226</u>
Operating Surplus/(Subsidy)	515,634	439,360	125,512	190,987	752,442	838,564	(264,966)	(528,896)	2,635,147	2,764,089
Capital Labor	0	0	0	7,669	0	16,349	11,142	0	11,142	87,584
Construction Expenses	8,816	7,757	0	20,669	0	51,527	19,460	0	194,796	491,838
Capital Equipment	<u>19,875</u>	<u>20,540</u>	<u>3,487</u>	<u>49,000</u>	<u>16,389</u>	<u>184,843</u>	<u>4,476</u>	<u>151,479</u>	<u>432,263</u>	<u>453,290</u>
Total Capital Expenditures	28,691	28,297	3,487	77,338	16,389	252,719	35,078	151,479	638,201	1,032,712
Net Surplus/(Subsidy)	486,943	411,063	122,025	113,649	736,053	585,845	(300,044)	(680,375)	1,996,946	1,731,377

# Cleveland Metroparks Enterprise

	Actual November '21	Actual November '22	Fav (Unfav)	Actual YTD November '21	Actual YTD November '22	Fav (Unfav)
<b>Revenue:</b>						
Concessions	87,128	77,935	(9,193)	2,088,353	2,840,699	752,346
Dock Rentals	136,264	147,087	10,823	889,941	714,688	(175,253)
Other (incl. Chalet, parking and aquatics)	81,694	105,654	23,960	1,172,837	1,746,060	573,223
<b>Total Revenue</b>	<b>305,086</b>	<b>330,676</b>	<b>25,590</b>	<b>4,151,131</b>	<b>5,301,447</b>	<b>1,150,316</b>
<b>OpEx:</b>						
Salaries and Benefits	181,895	188,219	(6,324)	2,457,169	3,084,683	(627,514)
Contractual Services	4,600	7,361	(2,761)	61,212	112,466	(51,254)
Operations	65,282	76,027	(10,745)	1,682,448	2,021,685	(339,237)
<b>Total OpEx</b>	<b>251,777</b>	<b>271,607</b>	<b>(19,830)</b>	<b>4,200,829</b>	<b>5,218,834</b>	<b>(1,018,005)</b>
<b>Op Surplus/(Subsidy)</b>	<b>53,309</b>	<b>59,069</b>	<b>5,760</b>	<b>(49,698)</b>	<b>82,613</b>	<b>132,311</b>
<b>CapEx:</b>						
Capital Labor	14,911	8,674	6,237	19,527	9,557	9,970
Construction Expenses	11,111	9,114	1,997	40,151	57,037	(16,886)
Capital Equipment	0	0	0	12,720	20,183	(7,463)
<b>Total CapEx</b>	<b>26,022</b>	<b>17,788</b>	<b>8,234</b>	<b>72,398</b>	<b>86,777</b>	<b>(14,379)</b>
<b>Net Surplus/(Subsidy)</b>	<b>27,287</b>	<b>41,281</b>	<b>13,994</b>	<b>(122,096)</b>	<b>(4,164)</b>	<b>117,932</b>



# Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22
Operating Revenue	932,754	1,463,478	313,851	433,439	1,000,250	935,435	528,956	442,599
Operating Expenses	<u>1,186,016</u>	<u>1,651,297</u>	<u>212,625</u>	<u>329,286</u>	<u>414,212</u>	<u>472,614</u>	<u>456,660</u>	<u>395,665</u>
Operating Surplus/(Subsidy)	(253,262)	(187,819)	101,226	104,153	586,038	462,821	72,296	46,934
Capital Labor	19,527	9,557	0	0	0	0	0	0
Construction Expenses	25,700	18,856	0	0	1,935	14,050	0	0
Capital Equipment	<u>8,323</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(1,656)</u>	<u>7,697</u>
Total Capital Expenditures	53,550	28,413	0	0	1,935	14,050	(1,656)	7,697
Net Surplus/(Subsidy)	(306,812)	(216,232)	101,226	104,153	584,103	448,771	73,952	39,237
	Wildwood		Euclid Beach		Emer Neck Marina		Emer Neck Restaurant	
	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22
Operating Revenue	33,941	36,258	0	5,224	414,146	436,011	106,735	286,095
Operating Expenses	<u>41,308</u>	<u>58,846</u>	<u>1,697</u>	<u>6,437</u>	<u>309,397</u>	<u>311,660</u>	<u>70,928</u>	<u>254,706</u>
Operating Surplus/(Subsidy)	(7,367)	(22,588)	(1,697)	(1,213)	104,749	124,351	35,807	31,389
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	3,935	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,882</u>	<u>0</u>
Total Capital Expenditures	3,935	0	0	0	0	0	3,882	0
Net Surplus/(Subsidy)	(11,302)	(22,588)	(1,697)	(1,213)	104,749	124,351	31,925	31,389

# Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington	
	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22
Operating Revenue	47,844	36,232	29,886	29,406	0	9,850	296,892	318,726
Operating Expenses	<u>42,292</u>	<u>32,997</u>	<u>33,157</u>	<u>32,939</u>	<u>656</u>	<u>11,761</u>	<u>237,715</u>	<u>231,566</u>
Operating Surplus/(Subsidy)	5,552	3,235	(3,271)	(3,533)	(656)	(1,911)	59,177	87,160
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	0	0	2,171	0	0	0	0	0
Total Capital Expenditures	0	0	2,171	0	0	0	0	0
Net Surplus/(Subsidy)	5,552	3,235	(5,442)	(3,533)	(656)	(1,911)	59,177	87,160

  

	Chalet		Ledge Lake		Parking		Enterprise Admin	
	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22	YTD November '21	YTD November '22
Operating Revenue	177,351	242,569	130,536	150,057	137,990	476,066	0	0
Operating Expenses	<u>194,154</u>	<u>219,370</u>	<u>97,142</u>	<u>146,856</u>	<u>16,357</u>	<u>25,524</u>	<u>886,514</u>	<u>1,037,308</u>
Operating Surplus/(Subsidy)	(16,803)	23,199	33,394	3,201	121,633	450,542	(886,514)	(1,037,308)
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	8,581	24,131
Capital Equipment	0	0	0	0	0	0	0	12,486
Total Capital Expenditures	0	0	0	0	0	0	8,581	36,617
Net Surplus/(Subsidy)	(16,803)	23,199	33,394	3,201	121,633	450,542	(895,095)	(1,073,925)